2012 Ga. App. LEXIS 1019, *; 2012 Fulton County D. Rep. 3902

NORFOLK SOUTHERN RAILWAY COMPANY v. SUN CHEMICAL CORP. et al.

A12A1195.

COURT OF APPEALS OF GEORGIA, FIRST DIVISION

2012 Ga. App. LEXIS 1019; 2012 Fulton County D. Rep. 3902

November 29, 2012, Decided

NOTICE:

THIS OPINION IS UNCORRECTED AND SUBJECT TO REVISION BY THE COURT.

DISPOSITION: [*1] Judgment reversed and case remanded with direction.

CASE SUMMARY:

PROCEDURAL POSTURE: Appellant railroad company appealed the grant of summary judgment in favor of appellee manufacturer on its claims for negligence and breach of contract.

OVERVIEW: The manufacturer hired an ocean carrier to transport two containers of ink manufactured by it from Kentucky to Brazil. After the ocean carrier hired a freight forwarding company to arrange the shipment, the freight forwarder hired the railroad to carry the ink by rail from Kentucky to Savannah, where it would begin its ocean voyage to Brazil. The rail cars carrying the containers derailed, however, and the ink was destroyed. The railroad appealed the trial court's grant of summary judgment on the ground it was not subject to Carmack Amendment to the Interstate Commerce Act liability. The appellate court found that the trial court erred when it concluded that the railroad was strictly liable under the Carmack Amendment for the loss of the manufacturer's ink. The bill of lading issued by the ocean carrier including its land components, was a "maritime contract" governed by federal law. Carmack did not apply to what were essentially maritime contracts. The railroad was not the "receiving carrier" of the ink containers for purposes of Carmack liability.

OUTCOME: The grant of summary judgment was reversed.

CORE TERMS: carrier's, bill of lading, transport, transportation, ink, downstream, ocean, shipment, hired, intermediary, freight, sea, intermodal, delivering, containers, inland, "maritime, carriage", supplied, freight forwarder, subcontractor's, "maritime contract", cargo owners, manufacturer's, shipping, lading, port, leg, "receiving carrier", subcontract

LEXISNEXIS(R) HEADNOTES

Transportation Law > Rail Transportation > Carmack Amendment HN1 ★ "Carmack coverage" is strict liability imposed by the Carmack Amendment to the Interstate Commerce Act, on the "receiving rail carrier" and "delivering rail carrier" for loss or damage of the freight at issue. 49 U.S.C.S. § 11706(a) imposes liability for the actual loss or injury to the property caused by (1) the receiving rail carrier; (2) the delivering rail carrier; or (3) another rail carrier over whose line or route the property is transported in the United States or from a place in the United States to a place in an adjacent foreign country when transported under a through bill of lading.

Admiralty Law > Shipping > General Overview

HN2 Junited States Supreme Court authorizes parties to international intermodal transport agreements involving any substantial carriage of goods by sea to reach their own terms as to liability for damage or loss of cargo.

Admiralty Law > Shipping > Carrier Duties & Obligations > Limitations on Liability Transportation Law > Rail Transportation > General Overview

HN3 \text{\text{\text{When an intermediary contracts with a carrier to transport goods, the cargo owner's} recovery against the carrier is limited by the liability limitation to which the intermediary and carrier agreed. The intermediary is certainly not automatically empowered to be the cargo owner's agent in every sense. That would be unsustainable. But when it comes to liability limitations for negligence resulting in damage, an intermediary can negotiate reliable and enforceable agreements with the carriers it engages.

Transportation Law > Rail Transportation > Carmack Amendment

HN4 The Carmack Amendment to the Interstate Commerce Act, codified the commonlaw rule that a carrier, though not an absolute insurer, is liable for damage to goods transported by it unless it can show that the damage was caused by (a) an act of God; (b) the public enemy; (c) the act of the shipper himself; (d) public authority; (e) or the inherent vice or nature of the goods.

Transportation Law > Rail Transportation > Carmack Amendment

HN5 ★ The Carmack Amendment to the Interstate Commerce Act, provides: (a) A rail carrier providing transportation or service subject to the jurisdiction of the Surface Transportation Board (STB) shall issue a receipt or bill of lading for property it receives for transportation under this part. That rail carrier and any other carrier that delivers the property and is providing transportation or service subject to the jurisdiction of the STB under this part are liable to the person entitled to recover under the receipt or bill of lading. The liability imposed under this subsection is for the actual loss or injury to the property caused by (1) the receiving rail carrier; (2) the delivering rail carrier; or (3) another rail carrier over whose line or route the property is transported in the United States or from a place in the United States to a place in an adjacent foreign country when transported under a through bill of lading. 49 U.S.C.S. § 11706.

Transportation Law > Rail Transportation > Carmack Amendment

HN6 → In cases where it applies, the Carmack Amendment to the Interstate Commerce Act, imposes liability upon receiving and delivering rail carriers for damage caused during the rail route under the bill of lading, regardless of which carrier caused the damage. As prior precedent had established, this strict liability regime was designed to relieve cargo owners of the burden of searching out a particular negligent carrier from among the often numerous carriers handling an interstate shipment of goods. To help achieve this goal, Carmack constrains carriers' ability to limit liability by contract. 49 U.S.C.S. § 11706(c).

Transportation Law > Rail Transportation > Carmack Amendment

HN7 The threshold but critical inquiry as to which carriers should be subject to Carmack Amendment to the Interstate Commerce Act, liability pursuant to 49 U.S.C.S. § 11706 is: First, the rail carrier must provide transportation or service subject to the jurisdiction of the Surface Transportation Board (STB). Second, that carrier must "receive" the property for transportation under this part, where "this part" is the STB's jurisdiction over domestic rail transport. Carmack thus requires the receiving

rail carrier — but not the delivering or connecting rail carrier — to issue a bill of lading. Ascertaining the shipment's point of origin is critical to deciding whether the shipment includes a receiving rail carrier. 49 U.S.C.S. 11706(a).

Transportation Law > Rail Transportation > Carmack Amendment

HN8 The Carmack Amendment to the Interstate Commerce Act, bill of lading requirement only applies to the receiving rail carrier — that is, the "initial carrier" receiving the property for domestic rail transportation at the journey's point of origin, and not merely any carrier that in the colloquial sense "received" the property from another carrier. Carmack does not apply if the property is received at an overseas location under a through bill that covers the transport into an inland location in the United States.

Admiralty Law > Shipping > Bills of Lading > Construction & Interpretation Transportation Law > Rail Transportation > Carmack Amendment HN9 Where a bill of lading requires substantial carriage of goods by sea, its purpose is to

effectuate maritime commerce, and thus is a maritime contract to which the Carmack Amendment to the Interstate Commerce Act, does not apply.

Transportation Law > Rail Transportation > Carmack Amendment

HN10 The Carmack Amendment to the Interstate Commerce Act, does not apply to a shipment originating overseas under a single through bill of lading.

Admiralty Law > Shipping > General Overview

Transportation Law > Rail Transportation > Carmack Amendment

HN11 ♣ Applying the Carmack Amendment to the Interstate Commerce Act, to international shipping transport would undermine the purpose of Carriage of Goods by Sea Act (COGSA), 46 U.S.C.S. § 30701 et seq., to facilitate efficient contracting in contracts for carriage by sea.

Admiralty Law > Maritime Contracts > Coverage

HN12 ★ The answer as to whether a contract involved maritime law depends upon the nature and character of the contract, and the true criterion is whether it has reference to maritime service or maritime transactions.

Transportation Law > Rail Transportation > Carmack Amendment

HN13 - The Carmack Amendment to the Interstate Commerce Act, requires the receiving rail carrier — but not the delivering or connecting rail carrier — to issue a bill of lading.

Transportation Law > Rail Transportation > Carmack Amendment

HN14 49 U.S.C.S. § 10709(a), (b) states that a rail carrier who enters into a contract with one or more purchasers of rail services to provide specified services under specified rates and conditions shall have no duty in connection with services provided under such contract other than those duties specified by the terms of the contract.

Transportation Law > Rail Transportation > Carmack Amendment

HN15 → Federal law provides at least two options for contracting around the strict liability provisions of 49 U.S.C.S. § 11706. Although 49 U.S.C.S. § 10502 (e), known as the Staggers Act, provides that the Surface Transportation Board (STB) may not relieve any rail carrier from an obligation to provide contractual terms for liability and claims which are consistent with the provisions of the Carmack Amendment to the Interstate Commerce Act, the same subsection provides that nothing in this subsection or Carmack shall prevent rail carriers from offering alternative terms

nor give the STB the authority to require any specific level of rates or services based on the provisions of Carmack. Likewise, 49 U.S.C.S. § 10709(a) specifies that one or more rail carriers providing transportation subject to the jurisdiction of the STB may enter into a contract with one or more purchasers of rail services to provide specified services under specified rates and conditions. Having signed such a contract, a rail carrier shall have no duty in connection with services provided under such contract other than those duties specified by the terms of the contract. 49 U.S.C.S. § 10709(b).

Transportation Law > Rail Transportation > Carmack Amendment

HN16 ★ The Carmack Amendment to the Interstate Commerce Act, controls the liability of a carrier for damage to or loss of an interstate shipment of goods, and generally preempts separate state-law causes of action by a shipper against a carrier for the lost or damaged goods.

Contracts Law > Types of Contracts > Bailments

Torts > Negligence > Actions > Negligent Entrustment

HN17In order to state a claim for negligence or breach of bailment, a party must show that it was owed a duty by a carrier and that the latter breached that duty.

Contracts Law > Types of Contracts > Bailments

HN18 O.C.G.A. § 44-12-40 states that a bailment is a delivery of goods or property upon a contract, express or implied.

HEADNOTES

Georgia Advance Headnotes

GA(1) \pm (1) Transportation Law. Carrier Duties & Liabilities. Damages & Reparation.

Railroad company, which was brought into an international ocean shipping arrangement two transactions after the ocean carrier had issued its bill of lading, could not be subject to Carmack Amendment to the Interstate Commerce Act liability because (1) the bill of lading issued by the ocean carrier was a "maritime contract" to which Carmack liability should not apply; (2) the railroad was not the "receiving carrier" of the ink containers for purposes of Carmack liability; and (3) the manufacturer authorized downstream carriers to reach their own terms as to liability, which the carrier did when it declined the railroad's offer of Carmack liability.

JUDGES: BRANCH, Judge. Ellington C. J., and Phipps, P. J., concur.

OPINION BY: BRANCH

OPINION

BRANCH, Judge.

Appellee Sun Chemical Corporation hired an ocean carrier to transport two containers of ink manufactured by Sun from Kentucky to Brazil. After the ocean carrier hired a freight forwarding company to arrange the shipment, the freight forwarder hired appellant Norfolk Southern Railway Company to carry the ink by rail from Kentucky to Savannah, where it would begin its ocean voyage to Brazil. The rail cars carrying the containers derailed, however, and the ink was destroyed. Sun and its insurer, Continental Insurance Company, sued Norfolk Southern for

negligence and breach of contract. Sun moved for summary judgment on several theories, including that Norfolk Southern was strictly liable for the loss under the Carmack Amendment to the Interstate Commerce Act, 49 U.S.C. § 11706. On appeal from the trial court's grant of summary judgment to Sun on that basis, Norfolk Southern argues that it is not subject to Carmack liability, that Sun should be bound by its agents' rejection of Carmack coverage, and that Sun has no viable state law claim remaining. We agree with **[*2]** these contentions and reverse.

The relevant facts are not in dispute. Sun entered into a contract with Compañia Sud Americana de Vapores (CSAV), an ocean carrier, to transport Sun's ink. Under what is known as a "through bill of lading," in which cargo owners "can contract for transportation across oceans and to inland destinations in a single transaction," CSAV took "responsibility for the entire (intermodal) transportation" of the ink from the place of receipt to the place of final delivery, and retained "the right to use the services of other Precarriers and/or Oncarriers and any mode of transport to accomplish the same." The latter provision also includes a warning about the liability of such intermediate carriers:

Custody and Carriage of the Goods during the intermodal transportation are subject to the tariffs and terms of the relevant bills of lading and/or contract of carriage and/or other transport documents adopted by the Precarrier or Oncarrier and prescribed or made compulsorily applicable by the country in which the intermodal transportation is performed. ... Particular attention of the Merchant is directed to the terms, conditions or provisions of such documents and [*3] laws of the country of transport, as the liability of the Precarrier and/or Oncarrier under such terms, conditions or provisions may be less than the liability of the Carrier in respect of the sea transport.

(Emphasis supplied.) Sun also authorized CSAV to "subcontract *on any terms* the whole or any part of the handling and [c]arriage of the Goods and any and all duties whatsoever undertaken by [CSAV] in relation to the Goods." (Emphasis supplied.)

FOOTNOTES

- 1 Norfolk Southern R. Co. v. James N. Kirby, Pty Ltd., 543 U. S. 14, 26 (125 SC 385, 160 LE2d 283) (2004).
- 2 The through bill of lading defines these terms as including "any carrier by land, water or air, which participates in the intermodal transportation of Goods moving under this Bill of Lading from the Place of Receipt to the Port of Loading in the case of the Precarrier and from the Port of Discharge to the Place of Final Delivery in the case of the Oncarrier." As Norfolk Southern points out, then, it is the "Precarrier" for purposes of this bill of lading.

Under the authority thus granted it in the through bill of lading, CSAV subcontracted with Riss Intermodal, Inc., a freight forwarding company, to arrange inland transportation, which in [*4] turn hired Norfolk Southern to transport Sun's ink to Savannah.³ The intermodal transportation agreement (ISA) between Riss and Norfolk Southern, which provided that it was "for the sole benefit of [Norfolk Southern] and Riss," incorporated Norfolk Southern's rules circular governing such transport, which offered customers a choice between "standard" and "Carmack" liability provisions. The rules circular stated in boldface capitals that "unless language expressly selecting 'Carmack' is included in the original shipping instructions, any tender of freight for transportation ... will be accepted under 'standard' liability coverage provided and not under 'Carmack' coverage."4

FOOTNOTES

- 3 It does not appear from the parties' stipulated facts that Norfolk Southern issued its own bill of lading.
- 4 As we explain in greater detail herein, HN1 Carmack coverage" is strict liability imposed by the Carmack Amendment on the "receiving rail carrier" and "delivering rail carrier" for loss or damage of the freight at issue. See 49 U.S.C. § 11706 (a) (imposing liability "for the actual loss or injury to the property caused by (1) the receiving rail carrier; (2) the delivering rail carrier; or (3) another rail carrier [*5] over whose line or route the property is transported in the United States or from a place in the United States to a place in an adjacent foreign country when transported under a through bill of lading.").

The ISA and the rules circular gave Riss the option to impose Carmack liability on Norfolk Southern if Riss complied with certain additional procedures and paid a higher rate. By contrast, the standard provision stated that Norfolk Southern "will not be liable for any loss, damage, or delay" to any party "other than the Rail Services Buyer." The record provides no evidence that Riss chose, paid for, or otherwise selected Carmack liability under the ISA or the rules circular.

In September 2001, Norfolk Southern cars carrying Sun's ink containers derailed while traveling through Washington County, Georgia, destroying the ink. Sun filed a claim with Continental Insurance Company, which paid Sun \$60,593.44. Sun and Continental then sued Norfolk Southern for that amount plus interest and litigation costs. After the parties filed cross-motions for summary judgment, the trial court granted Sun's motion and denied Norfolk Southern's motion on the ground that Norfolk Southern was strictly liable [*6] under Carmack.

1. The primary question before us is whether Sun can be bound by Riss and Norfolk Southern's bargain, reached without notice to Sun, such that Norfolk Southern could not be held strictly liable under the Carmack Amendment.

We read HN2 United States Supreme Court precedent as authorizing parties to international intermodal transport agreements involving any "substantial carriage of goods by sea" to reach their own terms as to liability for damage or loss of cargo. Norfolk Southern R. Co. v. James N. Kirby, Pty Ltd., 543 U. S. 14, 27 (125 SC 385, 160 LE2d 283) (2004). And the Court's recent decision in Kawasaki Kisen Kaisha Ltd. v. Regal-Beloit Corp., ____ U. S. ____ (130 SC 2433, 177 LE2d 424) (2010), appears to have significantly limited Carmack's application to such agreements in an import context when it held that Carmack liability did not apply "if the property is received at an overseas location under a through bill [of lading] that covers the transport into an inland location in the United States." Id. at 2444 (IV) (A). Following Kawasaki Kisen, at least one federal district court has held that Carmack liability does not apply to a carrier hired by a freight forwarder under [*7] a through bill of lading concerning a freight shipment for maritime export (as is the case here), and the caselaw on which the trial court in our case based its decision to the contrary has been either abrogated or undermined by Kawasaki Kisen. For these reasons, which we explain more fully below, we conclude that the trial court erred when it concluded that Norfolk Southern was strictly liable under the Carmack Amendment for the loss of Sun's ink.

(a) We begin by considering how the two leading United States Supreme Court decisions on through bills of lading and Carmack liability — *Kirby* and *Kawasaki Kisen*, supra — apply to the case before us.

In *Kirby*, an Australian manufacturer hired a freight forwarding company, ICC, to arrange for delivery of its machinery from Sydney, Australia, through the port of Savannah to Huntsville, Alabama. *Kirby*, 543 U. S. at 18-19 (I). Like CSAV in this case, ICC hired an independent contractor, Hamburg Sud, which in turn hired Norfolk Southern to transport the machinery from Savannah to Huntsville. Hamburg Sud's bill of lading with ICC limited its liability for the sea leg of the shipment to the default amount set by the Carriage of Goods by Sea Act ("COGSA"),

[*8] 46 U.S.C. § 30701 et seq., of \$500 per package.⁵ In a so-called "Himalaya clause," 6 the bill of lading extended that liability limitation to all of Hamburg Sud's downstream agents and subcontractors, including inland carriers. Id. at 19-21. As in the case before us, the manufacturer sued Norfolk Southern for the value of the freight after it was damaged on the inland rail portion of its journey. Id. at 21. The Supreme Court held that the liability terms negotiated by Hamburg Sud (the independent contractor who hired Norfolk Southern) with ICC (the freight forwarder) were enforceable against the manufacturer because ICC had acted as the manufacturer's limited agent when making arrangements with downstream carriers, including Norfolk Southern. Id. at 33-34 (III) (B).

FOOTNOTES

- **5** CSAV and Sun likewise agreed in the through bill of lading before us that COGSA "shall govern the Goods before they are loaded on and after they are discharged from the Vessel and throughout the entire time that they are in the custody of the Carrier at a United States port."
- 6 "Clauses extending liability limitations take their name from an English case involving a steamship called Himalaya." (Citation omitted.) Kirby, 543 U. S. at 20 (I), n. 2. [*9] The through bill of lading before us also contains a clause to the effect that "[e]very employee, agent, sub-contractor and independent contractor of [CSAV] ... used and employed by [CSAV] in the performance of this work ... in relation to the Goods referred to herein ... shall be a beneficiary of this Bill of Lading and shall be entitled to all ... limitations of liability which [CSAV] has under the provisions of this Bill of Lading." (Emphasis supplied.)

As a preliminary matter, and as the U.S. Supreme Court noted in *Kirby*, it is to a manufacturer's advantage to arrange both foreign and domestic components of transport "in one bill of lading, rather than to negotiate a separate contract — and to find an American railroad itself — for the land leg." 543 U. S. at 26 (II). Likewise, the independent contractor hired by the freight forwarder seeking to save the freight forwarder and its clients money by purchasing cheaper liability protection "would not enjoy the efficiencies of the [COGSA] default rule if the liability limitation it chose did not apply equally to all legs of the journey for which it undertook responsibility," with the consequence that "the apparent purpose [*10] of COGSA, to facilitate efficient contracting in contracts for carriage by sea, would be defeated." Id. at 29 (II). *Kirby* serves, therefore, to "reinforce the liability regime Congress established in COGSA" and "protect[] the uniformity of federal maritime law[.]" Id.; see also *Kossick v. United Fruit Co.*, 365 U. S. 731, 741 (81 SC 886, 6 LE2d 56) (1961) (even though a maritime contract involving substantial ocean transport "may well have been made anywhere in the world," it "should be judged by one law wherever it was made").

The *Kirby* Court's rationale for validating the Himalaya clause before it, which extended specific liability limitations to downstream carriers and agents, applies with equal strength to the provisions in the through bill of lading before us, which authorizes downstream carriers to reach their own liability terms:

When an intermediary contracts with a carrier to transport goods, the cargo owner's recovery against the carrier is limited by the liability limitation to which the intermediary and carrier agreed. The intermediary is certainly not automatically empowered to be the cargo owner's agent in every sense. That would be unsustainable. But when it comes to liability [*11] limitations for negligence resulting in damage, an intermediary can negotiate reliable and enforceable agreements with the carriers it engages.

(Emphasis supplied.) Id. at 33 (III) (B). The Court went on to explain the justifications for this rule of "limited agency":

First, we believe that a limited agency rule tracks industry practices. In intercontinental ocean shipping, carriers may not know if they are dealing with an intermediary, rather than with a cargo owner. Even if knowingly dealing with an intermediary, they may not know how many other intermediaries came before, or what obligations may be outstanding among them. If [traditional agency principles] were the law, carriers would have to seek out more information before contracting, so as to assure themselves that their contractual liability limitations provide true protection. That task of information gathering might be very costly or even impossible, given that goods often change hands many times in the course of intermodal transportation. ...

Second, if liability limitations negotiated with cargo owners were reliable while limitations negotiated with intermediaries were not, carriers would likely want to charge the latter **[*12]** higher rates. A rule prompting downstream carriers to distinguish between cargo owners and intermediary shippers might interfere with statutory and decisional law promoting nondiscrimination in common carriage.

(Citations omitted.) Id. at 34-35 (III) (B). As the Court also noted, it "seems logical" that the hiring intermediary — "the only party that definitely knew about and was party to both of the bills of lading at issue here — should bear responsibility for any gap between the liability limitations in the bills," while the downstream carrier "enjoys the benefit" of the liability limitation reached by subcontract. Id. at 35 (III) (B).

Just as it alerted Sun to the extension of liability limitations to downstream agents and subcontractors, the through bill of lading issued by CSAV also brought Sun's attention to the possible differential between liability coverages for the land and sea portions of the ink's intermodal transport. Based on *Kirby* alone, then, Sun should be bound by Riss and Norfolk Southern's downstream agreement as to liability terms. See *Custom Rubber Corp. v. ATS Specialized*, 633 F. Supp. 2d 495, 512-513 (III) (C) (N. D. Ohio, 2009) (owner gave up its right to choose **[*13]** between terms when it gave an intermediary broad authority to make shipping arrangements). However, *Kirby* does not address one question raised by these facts: that is, whether the Carmack Amendment's imposition of strict liability on receiving and delivering rail carriers preempts Sun's expressed intent to allow downstream carriers to make their own liability arrangements. For guidance on this question, we turn to the Carmack Amendment itself as recently construed by the United States Supreme Court in *Kawasaki Kisen*.

- (b) As this Court has noted, **HN4** the Carmack Amendment "codified the common-law rule that a carrier, though not an absolute insurer, is liable for damage to goods transported by it unless it can show that the damage was caused by (a) [an] act of God; (b) the public enemy; (c) the act of the shipper himself; (d) public authority; (e) or the inherent vice or nature of the goods." (Citation and punctuation omitted.) *Transp. Solutions v. St. Paul Mercury Ins. Co., 297 Ga. App. 757, 758 (678 SE2d 201) (2009). First enacted in 1906 as an amendment to the Interstate Commerce Act (ICA) and frequently altered and recodified since then, **HN5** the Carmack Amendment provides:
 - (a) A rail carrier **[*14]** providing transportation or service subject to the jurisdiction of the [Surface Transportation Board (STB)]⁷ ... shall issue a receipt or bill of lading for property it receives for transportation under this part. That rail carrier and any other carrier that delivers the property and is providing transportation or service subject to the jurisdiction of the [STB] under this part ... are liable to the person entitled to recover under the receipt or bill of lading. The liability imposed under this subsection is for the actual loss or injury to the property caused by (1) the receiving rail carrier; (2) the delivering rail carrier; or (3) another rail carrier over whose line or route the property is transported in the United States or from a place in the United States to a place in an adjacent foreign country when transported under a through bill of lading.

(Emphasis supplied.) 49 U.S.C. § 11706.

FOOTNOTES

7 As the successor to the Interstate Commerce Commission, the STB has exclusive jurisdiction to regulate rail transportation within the United States. *Kawasaki Kisen Kaisha*, 130 SC at 2441 (II) (B).

The Kawasaki Kisen Court framed the question before it as "whether [the] Carmack [Amendment] applies **[*15]** to the inland segment of an overseas import shipment under a through bill of lading." Kawasaki Kisen, 130 SC at 2440 (I). Sun argues that under the plain language of the Carmack Amendment, Norfolk Southern is a "receiving rail carrier" to which Carmack liability must apply, regardless of any arrangements made by Sun's downstream carriers. As we read the Kawasaki Kisen decision, however, the Court also answered the broader question of whether, in a case involving a through bill of lading for land and sea transit of goods, a domestic rail carrier not in privity with the owner of the goods could be subject to Carmack liability despite having made alternate contractual arrangements with the owner's agent in the negative.

The Kawasaki Kisen Court began its discussion by conceding that HN6 [i]n cases where it applies," the Carmack Amendment imposes liability upon receiving and delivering rail carriers "for damage caused during the rail route under the bill of lading, regardless of which carrier caused the damage." (Citation omitted.) 130 SC at 2441 (II) (B). As prior precedent had established, this strict liability regime was designed to relieve cargo owners " 'of the burden of searching out [*16] a particular negligent carrier from among the often numerous carriers handling an interstate shipment of goods.' " Id., quoting Reider v. Thompson, 339 U. S. 113, 119, 70 S. Ct. 499, 94 L. Ed. 698 (1950). "To help achieve this goal, Carmack constrains carriers' ability to limit liability by contract." Kawasaki Kisen, 130 SC at 2441 (II) (B), citing 49 U.S.C. § 11706 (c). Having recited the well-established policies animating the Carmack Amendment, the Kawasaki Kisen Court turned its attention to HN7 the threshold but critical inquiry as to which carriers should be subject to Carmack liability pursuant to 49 U.S.C. § 11706:

First, the rail carrier must 'provid[e] transportation or service subject to the jurisdiction of the [STB].' Second, that carrier must 'receiv[e]' the property 'for transportation under this part,' where 'this part' is the STB's jurisdiction over domestic rail transport. Carmack thus requires the receiving rail carrier — but not the delivering or connecting rail carrier — to issue a bill of lading. ... [A]scertaining the shipment's point of origin is critical to deciding whether the shipment includes a receiving rail carrier.

(Emphasis supplied.) Id. at 2443 (II) (A), [*17] quoting 49 U.S.C. 11706 (a).

The Court thus read the first sentence of the Amendment as providing that **N8*** Carmack's bill of lading requirement only applies to the receiving rail carrier" — that is, the "initial carrier" receiving the property "for domestic rail transportation at the journey's point of origin," and not merely "any carrier that in the colloquial sense 'received' the property from another carrier." (Citation omitted.) Id. at 2443 (IV) (A). The Court explained that only this narrower definition of "receiving rail carrier" comported with the Carmack Amendment's policy of "making the receiving and delivering carriers liable under a single, initial bill of lading for damage caused by any carrier within a single course of shipment." Id. Although the Court held that the Carmack Amendment continued to apply "to transport of property for which Carmack requires a receiving carrier to issue a bill of lading, regardless of whether that carrier fails to issue such a bill," the Court concluded that Carmack "does not apply if the property is received at an

overseas location under a through bill that covers the transport into an inland location in the United States." Id. at 2444 (IV) (A). **[*18]** In the instant case, CSAV, the initial carrier, issued the through bill of lading; Norfolk Southern did not.

Although the Kawasaki Kisen Court explicitly declined to address the fact pattern before us that is, one in which "goods are received at a point in the United States for export," 130 SC at 2444 — at least one federal court applying both Kirby and Kawasaki Kisen has characterized freight shipments originating in the United States but reaching overseas destinations as essentially "maritime contracts" to which Carmack does not apply.⁸ In Hartford Fire Ins. Co. v. Expeditors Int'l of Washington, ____ F.Supp.3d ____ (2012 U.S. Dist. LEXIS 96974, S.D.N.Y. July 9, 2012), an owner of solar panels (Evergreen) contracted with a freight forwarding company (Expeditors) to carry empty containers to Evergreen's warehouses in Massachusetts and then to ship the containers, now filled with solar panels, to a port in the New York area, from which the containers were to be shipped to their final destination in France. Id. at ** 2, 3, 16. A through bill of lading authorized Expeditors "to sub-contract on any terms the whole or any part of the handling, storage or carriage of the [containers] and [*19] any and all duties whatsoever undertaken by the [c]arrier in relation to [them]." Id. at *6. Expeditors then hired Intransit to handle the inland portions of this intermodal transport. When the panels were found to be damaged on their arrival in France, Evergreen's insurer sued Intransit for liability as a receiving carrier under Carmack. Id. at **1, 2.

FOOTNOTES

8 Although we would normally turn to the Eleventh Circuit for guidance on questions of federal law, none of the opinions from that circuit citing *Kawasaki Kisen* mention the Carmack Amendment. See *Lindo v. NCL (Bahamas), Ltd.*, 652 F.3d 1257 (11th Cir. 2011); *UTI, United States, Inc. v. Bernuth Agencies, Inc.*, 2012 U.S. Dist. LEXIS 141520 (S.D. Fla. Oct. 1, 2012); *Underwriters &c. v. Seatruck, Inc.*, 858 F. Supp. 2d 1334 (S.D. Fla. 2012).

Applying *Kawasaki Kisen*, the federal court found that Intransit could not be held liable under Carmack. The court noted that as a freight forwarder, Expeditors was "'both the receiving and the delivering carrier' "for purposes of the Carmack Amendment, id. at *16, quoting 49 U.S.C. § 14706 (a) (2),9 with the result that Intransit was merely "an intermediate carrier" not subject to Carmack liability. More **[*20]** broadly, the trial court noted that the owner sued under a bill of lading issued by Expeditors and was thus bound by its terms, including Expeditors' power to issue subcontracts on any terms and Evergreen's indemnification of any claims against Expeditors. See id. at *6. Finally, citing both *Kirby* and *Kawasaki Kisen*, the court held that "HN9**[w]here a bill of lading 'requires substantial carriage of goods by sea, its purpose is to effectuate maritime commerce[,] and thus ... is a maritime contract' " to which Carmack does not apply. Id. at *18, quoting *Kirby*, 543 U. S. at 27 (II).

FOOTNOTES

9 Although *Expeditors* concerned a motor carrier rather than a rail carrier, it is well-settled that the Carmack Amendment applies to both kinds of transport. See *Expeditors* at *12, citing *Royal & Sun Alliance Ins. v. Ocean World Lines*, 612 F.3d 138, 145 (2d Cir. 2010).

Although the United States Supreme Court's decision in *Kawasaki Kisen* appeared months before the Georgia trial court's decision in the case before us, the Georgia trial court did not have the benefit of the Southern District of New York's *Expeditors* decision at the time it ruled. Instead, the trial court based its imposition of Carmack liability on **[*21]** two earlier Southern District of New York decisions: *Sompo Japan Ins. Co. v. Norfolk S. R. Co.*, 540 F.Supp.2d 486 (S.D.N.Y. 2008), a decision abrogated by *Kawasaki Kisen*, and *Amer. Home Assur. Co. v. Panalpina*, 2011 U.S. Dist. LEXIS 16677 (S.D.N.Y. 2011), which relied on *Sompo*.

Sompo addressed whether a shipper could recover from a rail carrier under Carmack for damage sustained on the concluding inland leg of a freight shipment from Asia to Georgia. 553 F.Supp.2d 348, 349 (S.D.N.Y. 2008). On motion for reconsideration, the district court affirmed its earlier holding that as the delivering rail carrier, Norfolk Southern was liable under Carmack. Id. at 350-351. The Second Circuit vacated and remanded for further proceedings in light of Kawasaki Kisen. Nipponkoa Ins. Co. v. Norfolk Southern R., 394 Fed. Appx. 751-752 (2d Cir. 2010). On remand, the district court concluded that in light of Kawasaki Kisen, HN10**Carmack "does not apply to a shipment originating overseas under a single through bill of lading." Sompo, 2012 U.S. Dist. LEXIS 125398 at *10.

The Panalpina decision applied Carmack liability to a motor carrier hired by a freight forwarder to transport containers from Illinois to California [*22] en route to Australia. Panalpina, supra at **4, 5. In a holding that seems contrary to both the rationales and the policy concerns of Kirby and Kawasaki Kisen, the Panalpina court concluded that because the rail carrier "received the property for transportation" subject to federal regulation, it was liable under the Carmack Amendment. Id. at *14; compare Kawasaki Kisen, 130 SC at 2447 (**HN11**applying the Carmack Amendment to international shipping transport "would undermine the 'purpose of COGSA, to facilitate efficient contracting in contracts for carriage by sea,' " quoting Kirby, supra at 29 (II)).

(c) We think that the Southern District of New York's more recent decision in *Expeditors* implements *Kirby's* and *Kawasaki Kisen's* objectives of promoting efficient maritime contracting more effectively than the earlier *Panalpina* decision, and that federal law requires us to uphold the bargained-for terms of the through bill of lading before us, including its binding of Sun to its downstream agent Riss's refusal of the Carmack liability offered by Norfolk Southern.

It is undisputed that Sun, the owner and shipper of the ink at issue here, hired CSAV, an ocean carrier, to transport that ink by sea [*23] from Sun's Kentucky facility to Brazil. Sun was then issued a through bill of lading by CSAV, which then made arrangements to transport the ink from Kentucky to the port of Savannah, where it would begin the greater part of its journey to Brazil. Sun gave explicit permission in the through bill of lading issued to it that CSAV could "subcontract on any terms the whole or any part of the handling and carriage" of the ink; that CSAV had "the right to use the services" of other subcontractors "and any mode of transport to accomplish the same"; and that the terms set further down the stream of commerce could render the subcontractor's liability "less than the liability of [CSAV]" concerning the sea leg of the transport. Like the Kirby Court, then, but contrary to the trial court in this case, we construe the bill of lading issued by the ocean carrier which is before us, including its land components, as a "maritime contract" governed by federal law. See id. at 24 (II) (Kirby bills of lading were "maritime contracts because their primary objective is to accomplish the transportation of goods by sea from Australia to the eastern coast of the United States"); Expeditors at *18 (Carmack does [*24] not apply to "what are essentially maritime contracts").10

FOOTNOTES

10 In making this determination, we are mindful that federal cases "do not draw clean lines between maritime and non-maritime contracts" and that "the boundaries of admiralty jurisdiction over contracts — as opposed to torts or crimes — being conceptual rather than spatial, have always been difficult to draw." (Citation and punctuation omitted.) *Kirby*, 543 U. S. at 23 (II). "HN12" [T]he answer depends upon the nature and character of the contract, and *the true criterion is whether it has reference to maritime service or maritime transactions*." (Citation and punctuation omitted; emphasis supplied.) Id. at 24 (II).

We also believe that as the issuer of the bill of lading after negotiations with Sun, CSAV, and

not Norfolk Southern, is the "receiving carrier" to whom Carmack liability could apply but does not, for the reasons we have outlined above. See *Kawasaki Kisen*, 130 SC at 2443 (IV) (A) (**M****INTEGENTAL CARRIAGE (FOR THE CARRIAGE (FOR THE CARRIAGE CARRIAGE (FOR THE CARRIAGE CARR

FOOTNOTES

11 HN15 Federal law provides at least two options for contracting around the strict liability provisions of Section 11706. Although 49 U.S.C. § 10502 (e), known as the Staggers Act, provides that the STB may not "relieve any rail carrier from an obligation to provide contractual terms for liability and claims [*26] which are consistent with the provisions of [Carmack]," the same subsection provides that "[n]othing in this subsection or [Carmack] ... shall prevent rail carriers from offering alternative terms nor give the Board the authority to require any specific level of rates or services based on the provisions of [Carmack]." (Emphasis supplied.) Likewise, 49 U.S.C. § 10709 (a) specifies that "[o]ne or more rail carriers providing transportation subject to the jurisdiction of the Board ... may enter into a contract with one or more purchasers of rail services to provide specified services under specified rates and conditions." Having signed such a contract, a rail carrier "shall have no duty in connection with services provided under such contract other than those duties specified by the terms of the contract." 49 U.S.C. § 10709 (b).

We therefore conclude that ${}^{GA(1)}$ (1) Norfolk Southern, which was brought into an international ocean shipping arrangement two transactions after CSAV had issued its bill of lading, cannot be subject to Carmack liability because (1) the bill of lading issued by CSAV is a "maritime contract" to which Carmack liability should not apply; (2) Norfolk Southern was not the [*27] "receiving carrier" of the ink containers for purposes of Carmack liability; and (3) Sun authorized downstream carriers to reach their own terms as to liability, which Riss did when it declined Norfolk Southern's offer of Carmack liability. The trial court erred when it reached a contrary conclusion.

- 2. As this Court has noted, HN16* the Carmack Amendment "controls the liability of a carrier for damage to or loss of an interstate shipment of goods, and generally preempts separate state-law causes of action by a shipper against a carrier for the lost or damaged goods." (Citations omitted; emphasis supplied.) Transp. Solutions, 297 Ga. App. at 758. Pretermitting whether the Amendment and other federal law preempts Sun's state law claims, however, we conclude that they lack merit.
- (a) Norfolk Southern argues that Sun should be bound by its subcontractors' agreement that Norfolk Southern would not be liable for any loss to anyone other than Riss. Given our conclusion in Division 1 that the Carmack Amendment does not trump Sun's explicit authorization that its downstream subcontractors could reach their own liability terms, the bill of lading's covenant that Sun could sue only the ocean carrier [*28] (CSAV) and/or the immediate buyer of Norfolk Southern's rail services (Riss) is enforceable against Sun. See St.

Paul Travelers Ins. Co. v. M/V Madame Butterfly, 700 F. Supp. 2d 496, 505 (III) (A) (S.D.N.Y. 2010) (because a bill of lading contained a "broad clause prohibiting suits against persons other than the carrier," an owner was "precluded from suing" the carrier's subcontractors) (footnote omitted).

(b) Sun's bailment claim against Norfolk Southern fails as well. HN17 In order to state a claim for negligence or breach of bailment, Sun must show that it was owed a duty by Norfolk Southern and that the latter breached that duty. AAA Parking v. Bigger, 113 Ga. App. 578, 583 (2) (149 SE2d 255) (1966). But Norfolk Southern's duty with respect to the ink shipment is set out in its contract with Riss, as to which Sun is neither a party nor, as the contract itself specified, a third-party beneficiary. See HN18 OCGA § 44-12-40 (a bailment is "a delivery of goods or property upon a contract, express or implied"); Owners Ins. Co. v. Smith Mech. Contractors, 285 Ga. 807, 809 (2) (683 SE2d 599) (2009) (citing OCGA § 44-12-40).

For all these reasons, the trial court erred when it granted Sun and Continental **[*29]** summary judgment on its claim under the Carmack Amendment against Norfolk Southern. We therefore reverse that judgment and remand the case with direction that judgment be entered in favor of Norfolk Southern.

Judgment reversed and case remanded with direction. Ellington, C. J., and Phipps, P. J., concur.

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